



## **Conduct Financial Analysis of a Real Estate Holding Business Unit Course**

**Code: BM-FM-407E-1**

### **WSQ Business Management Financial Management**



#### **Overview:**

The course is designed to provide participants with a foundational understanding of financial analysis in the context of real estate units. This course is suitable for individuals who are new to the real estate industry or those who want to develop a basic understanding of financial analysis specific to real estate.

#### **Objectives:**

Buildings in Singapore are fast ageing. Most buildings have a product life of 40 to 50 years before they become obsolete and require redevelopment. This phenomenon has created a tremendous market opportunity and need for corporations, investors, sales & marketing practitioners, and relevant professionals e.g. engineers and lawyers to acquire competencies in analyzing the financials of real estate holding business units in order to make informed decisions or advise their respective clients on whether to acquire, hold or dispose of the business unit.

## **Course Content:**

### **1. Course Overview Day 1: Session 1**

*Focus on Understanding Real Estate with following LOs:*

LO 1: Describe unique economic characteristics of real estate

assets LO 2: Recognise inherent risks of real estate assets

LO 3: Identify sources of market uncertainties in relation to the assets under consideration for acquisition, e.g. inflation and interest rates

LO 4 : Assess the suitability of the current organization forms of the BU acquiring, holding or disposing the asset – e.g. a joint venture or a partnership

### **2. Course Overview Day 1: Session 2**

*Focus on Analyzing Real Estate Transactions with following LOs:*

LO 5: Assess financial statements of BU

LO 6: Analyse current profitability of asset to be acquired, held or

disposed of LO 7: Explain Financial Statement Limitations

### **3. Course Overview Day 2: Session 3**

*Focus on Leverage Considerations*

LO 8: Assess suitability of financial leverage in the

investment LO 9: Evaluate available options for raising

capital

**Duration:** 2 days | 9am – 5pm | 12 hours

## **Who Should Attend:**

Individuals interested in gaining an understanding of the Financial Analysis of A Real Estate Unit

Professionals exploring the potential applications of the Financial Analysis of A Real Estate Unit

## Course Fees:

COMPANY-SPONSORED			
PARTICIPANT PROFILE	SELF-SPONSORED	SME	NON-SME
Singapore Citizen < 40 years old Permanent Resident LTVP+	<b>\$385</b> (After SSG Funding 70%)	<b>\$77</b> (After SSG Funding 70% + <b>ETSS Funding 20%</b> )	<b>\$385</b> (After SSG Funding 70%)
Singapore Citizen ≥ 40 years old	<b>\$77</b> (Up to 90% of course fees)	<b>\$77</b> (Up to 90% of course fees)	<b>\$77</b> (Up to 90% of course fees)
International Participant	<b>\$770</b> (No Funding)	<b>\$770</b> (No Funding)	<b>\$770</b> (No Funding)

## Training Dates:

**Venue:** Face-To-Face Facilitation Session or Zoom (During Covid)

## Training Methodology

2-days Programme with total duration 12 hours consisting of the below timetable and a 1 hour Written Assessment

Day 1: Session 1 – 9.00am-1.00pm

Day 1: Session 2 – 2.00pm-5.00pm

Day 2: Session 3 – 9.00am-1.00pm

Day 2: Assessment – 2.00pm-4.00pm

Written Assessment (1hr)

15 MCQ Questions

2 Open-Ended Questions

Learners need to score 80% to be certified Competent.

Refunds will only be considered for requests made within 7 days from the date of payment. Any refund requests made after this 7-day period will not be eligible for consideration.

**ETE ACADEMY PTE. LTD.**

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